



# The Cervantes Group Press Release

Intern to Senior Director, there is no stopping William Stephens

**Boston, MA – October 2, 2022**

The Cervantes Group is proud to announce that William Stephens has risen to Senior Director of Business Development for the North America Banking Practice. As Senior Director, William will be responsible for the continued growth in the Financial sector and coordinating POD teams and global client efforts. “Ever since Will started with our company out of college, we knew he was a gem. His word is his bond. His smile everlasting. He is one of the most reliable people I know and it is a privilege to have Will leading our Financial Practice teams.” stated Joanna Bauza, President/Chair of The Cervantes Group.

*“William Stephens started with The Cervantes Group in September of 2012 as an intern and then moved up to Technical Recruiter, then managed the team, went to enterprise sales and now is the Senior Director in North America running the Financial sector. He is the ultimate success story and everything you ask of a person.” said Jorge “Georgie” Resto, Chief Strategy Officer.*

In his previous role of Director Business Development, Stephens successfully added a multi-billion global software and biometric engineering leader client to the portfolio as well as one of the largest telecommunications giants in the United States. Stephen’s accomplishments yielded approximately a **28%** increase in revenue for his sector of The Cervantes Group. Overall, the efforts of Stephens account additions and expansions for The Cervantes Group has contributed directly to the company’s strong **32%** growth year over year.

## About Us

The Cervantes Group is a 3X winner of Inc. Magazine’s 5000 fastest growing private companies in the United States and a certified MBE and WBE corporation. CERVANTES is a market-driven IT services company that delivers technology solutions while also helping to control costs and improve productivity by providing the highest quality IT professionals and management services to its clients. CERVANTES leverages its expertise as a bi-lingual and multi-cultural corporation to meet the needs of customers’ daily challenges that arise due to economic fluctuations and changes in the marketplace. Additional information can be found at: [www.thecervantesgroup.com](http://www.thecervantesgroup.com).

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